

Capital One® Strategy Analyst Program

An Unrivaled Career Choice

In 2007, *Fortune* ranked Capital One 5th in the U.S. for developing leaders.



What Is Capital One?

Capital One Financial

...is an unconventional, top-ten bank challenging the status quo in financial services.

- **Analytical, Strategy-Driven Company**
Combines strategy consulting disciplines directly into day-to-day operations and businesses
- **Innovation Leader**
Pioneer in new product, pricing, risk management, and marketing business strategies
- **Superior Growth and Results**
Exceptional record of earnings growth and one of the fastest companies ever to reach the Fortune 200
- **Positioned to Win**
Resilient during the downturn and repaid TARP

Positioned to seize opportunities created by today's market

What Is The Strategy Group?

The Corporate Strategy Group

...reports directly to the CEO and works only on the company's most vital decisions.

- **Consulting Firm Model**
Operates and compensates like a top-tier consulting firm, with offices in Washington, D.C., Boston, and New York

Highly selective recruiting, including top performers from McKinsey, Boston Consulting Group, and Bain
- **High-Impact Projects**
Works with the CEO and senior leaders to drive long-term growth

Projects include new product development, new business ventures, and acquisitions
- **High-Performance, Data-Driven Culture**
Demanding, open, non-hierarchical, casual work environment

Values rigorous, fact-based debate, and creative, high-integrity problem solving

What Will I Do?

The Strategy Analyst Program

...is an unparalleled opportunity to develop world class strategy and business operation skills.

- **Project Rotations**
Work on strategy project teams alongside other analysts and senior strategists

Gain hands-on operating experience through rotations directly in business units
- **Ownership and Impact**
Present to senior executives, participate in high-impact decisions, own individual work modules
- **Formal Training**
Participate in industry-leading education programs
- **Mentorship**
Receive regular feedback and development coaching

Receive personalized guidance from a dedicated executive Career Development Manager

What's In It For Me?

Accelerate Your Career

...through exposure to senior executives, and by developing valuable skills through broad experience.

- **Promotion**
Opportunities to advance within strategy or to business line management
- **Graduate School**
Exceptional track record of admission to top three business schools

Full sponsorship for top performers
- **Alumni Network**
Strategy Group alumni hold senior positions at leading investment banking, hedge fund, private equity, and high-tech firms

Visit: capitalone.com/careers

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